

MERIDIAN HOME SYSTEMS

AUDIO · VIDEO · PRIVATE CINEMA

The Whitfield Residence

PREPARED FOR

Sample Client: The Whitfield Family

4120 Vista Ridge Drive

Los Angeles, CA 90049

PROPOSAL

No. 1011

10/28/2026

Valid 30 days

PREPARED BY

Jordan Ellis

(310) 555-0142

PROPOSAL
1011

The Whitfield Residence

PREPARED FOR

Sample Client: The Whitfield Family
4120 Vista Ridge Drive
Los Angeles, CA 90049
(310) 555-0187

PROJECT SITE

4120 Vista Ridge Drive
Los Angeles, CA 90049

PREPARED BY

Jordan Ellis
Meridian Home Systems
(310) 555-0142
Lic. # SAMPLE-0000

SCOPE BY AREA

Private Cinema

$108,878.00

A dedicated nine-seat room tuned for reference playback: 4K laser projection on an acoustically transparent screen, a 7.4.4 immersive speaker layout and room correction measured at every seat.

ITEM	QTY	UNIT	TOTAL
VIDEO			
4K laser projector Sony VPL-XW7000ES Native 4K SXRD panels, 3,200 lumens, laser light source rated to 20,000 hours. https://example.com/products/vpl-xw7000es	1	$27,998.00	$27,998.00
Acoustically transparent screen, 150" 2.35:1 Stewart Filmscreen StudioTek 130 G4	1	$9,480.00	$9,480.00
AUDIO			
Immersive A/V processor Trinnov Altitude16 16-channel immersive decoding with Optimizer room correction.	1	$24,500.00	$24,500.00
Multichannel amplifier, 16 ch Trinnov Amplitude16	1	$9,950.00	$9,950.00
In-wall LCR speaker Triad InWall Platinum LCR	3	$3,850.00	$11,550.00
In-ceiling height speaker Triad InCeiling Gold Round	4	$1,150.00	$4,600.00

Subwoofer, 15" in-room JL Audio Fathom f113v2	4	$4,400.00	$17,600.00
COMFORT			
Theater lighting control, 6 zones Lutron HomeWorks QSX	1	$3,200.00	$3,200.00
Acoustic treatment package Fabric panels, bass traps	1	$6,800.00	$6,800.00

Great Room

$10,607.99

A 77-inch OLED framed in millwork, with invisible in-ceiling sound and music available from any source in the house.

ITEM	QTY	UNIT	TOTAL
VIDEO			
OLED television, 77" LG OLED77G4	1	$3,799.99	$3,799.99
Recessed articulating mount Future Automation PS1	1	$2,850.00	$2,850.00
AUDIO			
In-ceiling speaker, 8" Sonance Visual Performance VP80R	4	$640.00	$2,560.00
Streaming amplifier Sonos Amp	2	$699.00	$1,398.00

Control, Network & Rack

$27,273.00

One processor runs lighting, shades, climate, audio and video. A managed network with whole-property Wi-Fi keeps it fast and private.

ITEM	QTY	UNIT	TOTAL
CONTROL			
Automation processor Control4 CORE 5	1	$2,400.00	$2,400.00

Designer keypad, 6 button Lutron Palladiom	14	$486.00	$6,804.00
10" in-wall touch panel Control4 T5	3	$1,450.00	$4,350.00
NETWORK			
Managed switch, 24 port PoE Araknis 950	1	$1,890.00	$1,890.00
Wi-Fi 7 access point Ruckus R770	6	$1,150.00	$6,900.00
Router & firewall Araknis 930	1	$899.00	$899.00
RACK			
42U ventilated equipment rack Middle Atlantic BGR-4227	1	$2,140.00	$2,140.00
Power conditioning & battery backup WattBox 800 Series	1	$1,890.00	$1,890.00

SUMMARY BY SYSTEM

Systems

Video	$44,127.99
Audio	$72,158.00
Comfort	$3,200.00
Control	$13,554.00
Network	$9,689.00
Rack	$4,030.00

PROJECT SUMMARY

The Whitfield Residence

Equipment Total	$146,758.99
Less discount	($7,337.95)
Equipment after discount	$139,421.04
Cable & hardware	$4,380.00
Programming	$7,400.00
Design & project management	$6,500.00
Sales tax	$13,942.10
Investment	**$187,503.14**

TOTAL INVESTMENT

$187,503.14

Everything in this proposal, delivered, installed and handed over.



A NOTE BEFORE WE BEGIN

Dear Whitfield family,

It was a pleasure to walk the house with you. What follows is our recommendation for the rooms where picture, sound and light matter most, and for a home that responds the moment you ask it to.

Our aim is a system you notice for what it does, not for how it looks. Hardware is tucked out of sight, controls are few and consistent from room to room, and every finish is chosen to sit quietly beside the ones your designer has already selected.

Before anyone arrives on site, the whole system is drawn, built and proven in our shop. That keeps the time we spend in your home short and calm, and it means everything works on the first evening, not the second week.

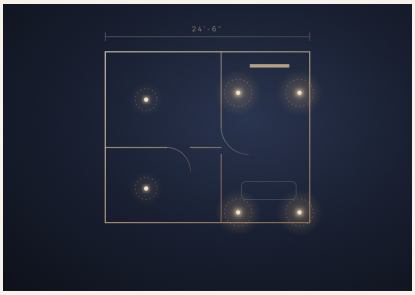
We have kept the proposal clear and complete. If anything raises a question, or you would like to explore an alternative, I am glad to meet at the house or by phone.

Jordan Ellis

Meridian Home Systems · (310) 555-0142

HOW WE WORK

From first sketch to *lasting* support



01

Design

We listen first, then plan each space around how it will be used.



02

Engineering

Drawings settle power, cabling and control long before installation.



03

Equipment

Components chosen for performance in the room, and for how they sit in it.



04

Programming

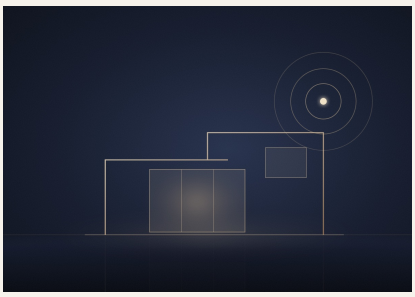
The system is set up and proven in our shop before it reaches you.



05

Installation

Tidy, labelled work by our own crew, finished to the house's standard.



06

Support

We stay on call, remotely and in person, for as long as you need us.

TERMS & ACCEPTANCE

Agreement

PAYMENT SCHEDULE

40%	On acceptance	$75,001.26
40%	At prewire inspection	$75,001.26
20%	At handover	$37,500.63

TOTAL INVESTMENT

$187,503.14

WHAT IS INCLUDED

The work is the equipment, materials and labour listed in this proposal, room by room. Anything not listed is outside the scope until we agree it in writing.

VALIDITY

This price holds for thirty days from the date on the cover. After you accept, it changes only with your written agreement.

CHANGES

If you add, remove or alter anything, we send a change order showing the effect on price and timing. Work on it begins once you sign it.

TIMING

We schedule around your builder and the site. If the site is not ready on an agreed date, crews may need to be rebooked.

PERMITS

Where the work needs a permit or inspection, we arrange it, and its cost is included unless the proposal says otherwise.

WARRANTY

Our workmanship is covered for one year from completion. Products carry their makers' warranties, and we handle any claim for you.

PAYMENT & TITLE

Payments follow the schedule on this page. Equipment becomes yours when it is paid for, and you receive all programming and documentation at handover.

YOUR DATA

Remote access to your system is switched on only with your permission, and you can switch it off at any time.

CLIENT SIGNATURE

MERIDIAN HOME SYSTEMS

PRINTED NAME & DATE

JORDAN ELLIS · DATE