

MERIDIAN HOME SYSTEMS

SECURITY · ACCESS · SURVEILLANCE

The Ashford Residence

PREPARED FOR

Sample Client: Elena & Marcus Ashford

2210 Hillcrest Lane

Montecito, CA 93108

PROPOSAL

No. 1013

10/28/2026

Valid 30 days

PREPARED BY

Jordan Ellis

(310) 555-0142

400 DEMO WAY, SUITE 300 · COASTLINE, CA 90000

LIC. # SAMPLE-0000

PROPOSAL
1013

The Ashford Residence

PREPARED FOR

Sample Client: Elena & Marcus Ashford
2210 Hillcrest Lane
Montecito, CA 93108
(805) 555-0164

PROJECT SITE

2210 Hillcrest Lane
Montecito, CA 93108

PREPARED BY

Jordan Ellis
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(310) 555-0142
Lic. # SAMPLE-0000

SCOPE BY AREA

Intrusion & Perimeter

$4,430.00

Every exterior door and ground-floor window on contacts, glass-break in the living wing, and perimeter beams along the motor court.

ITEM	QTY	UNIT	TOTAL
INTRUSION			
Security panel, 128 zones Qolsys IQ Panel 4 Encrypted wireless, cellular and Wi-Fi paths to the central station. https://example.com/products/iq-panel-4	1	$1,290.00	$1,290.00
Recessed door contact DSC PowerG	18	$64.00	$1,152.00
Glass-break detector DSC PowerG GB	6	$118.00	$708.00
Outdoor photoelectric beam, 200 ft Optex PB-200	2	$640.00	$1,280.00

Access Control

$3,227.00

Keyless entry at the front door, gate and garage, with separate schedules for family, staff and guests.

ITEM	QTY	UNIT	TOTAL
DOORS & GATE			
Smart deadbolt, satin brass Yale Smart Lock Pro	3	$349.00	$1,047.00
Gate intercom with video 2N DS-1	1	$2,180.00	$2,180.00
Gate operator interface Access relay kit	1	$460.00	$460.00

Video Surveillance

$4,792.00

Eight 4K cameras covering the approaches, with people and vehicle detection and 30 days of recording on site.

ITEM	QTY	UNIT	TOTAL
CAMERAS & RECORDING			
4K turret camera, IR Dahua IPC-T5442	8	$389.00	$3,112.00
Network video recorder, 16 ch, 8 TB Dahua NVR5216	1	$1,680.00	$1,680.00

Fire & Monitoring

$2,334.00

Monitored smoke, heat and carbon-monoxide detection, tied to lighting and HVAC, with 24/7 central-station response.

ITEM	QTY	UNIT	TOTAL
LIFE SAFETY			
Smoke / heat detector DSC PowerG SMD	9	$142.00	$1,278.00
Carbon monoxide detector DSC PowerG CO	4	$129.00	$516.00

MONITORING

Central-station monitoring, first year UL-listed, verified response	1	$540.00	$540.00

SUMMARY BY SYSTEM

Systems

Intrusion	$4,430.00
Doors & gate	$3,227.00
Cameras & recording	$4,792.00
Life safety	$1,794.00
Monitoring	$540.00

PROJECT SUMMARY

The Ashford Residence

Equipment Total	$14,783.00
Cable & hardware	$2,100.00
Programming	$2,400.00
Design & project management	$3,200.00
Sales tax	$1,145.68

Investment $32,428.68

TOTAL INVESTMENT

$32,428.68

Everything in this proposal, delivered, installed and handed over.



A NOTE BEFORE WE BEGIN

Dear Elena and Marcus,

Thank you for taking us around the property. This proposal secures it without changing how it feels to live there: protection that stays out of the way until it is needed.

Doors, windows, the perimeter, fire and cameras are designed as one system. A single code or tap sets the house, family and staff each have their own access, and you can see who is at the gate from wherever you are.

Alarms go to a staffed monitoring centre that confirms each event before calling for help, so a genuine emergency is answered quickly and a false alarm is not.

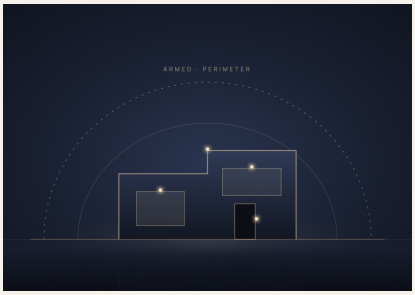
I am glad to walk the grounds with you again and talk through any part of the design.

Jordan Ellis

Meridian Home Systems · (310) 555-0142

SECURITY

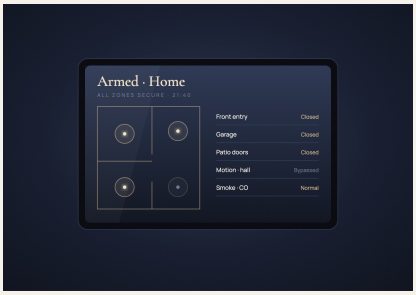
Protection, designed around *your family*



01

Total Protection

A layout drawn from how the house is lived in, covering every way in.



02

One System

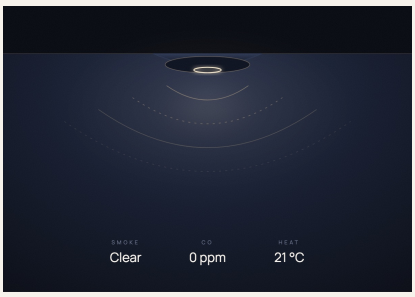
Alarm, doors, fire and cameras answer to the same keypad and app.



03

Access Control

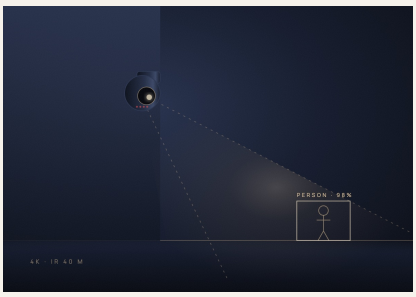
Personal codes and credentials, with a record of who came and went.



04

Fire & Life Safety

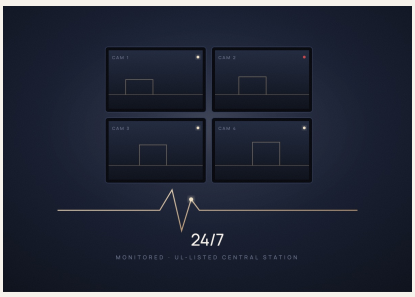
Smoke, heat and carbon monoxide sensing, watched day and night.



05

Video Surveillance

Sharp images of what matters, and alerts only when something does.



06

24/7 Monitoring

A staffed centre confirms each alarm before help is sent.

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TERMS & ACCEPTANCE

Agreement

PAYMENT SCHEDULE

50%	On acceptance	$16,214.34
30%	At rough-in	$9,728.60
20%	At commissioning	$6,485.74

TOTAL INVESTMENT

$32,428.68

WHAT IS INCLUDED

The work is the equipment, materials and labour listed in this proposal, room by room. Anything not listed is outside the scope until we agree it in writing.

VALIDITY

This price holds for thirty days from the date on the cover. After you accept, it changes only with your written agreement.

CHANGES

If you add, remove or alter anything, we send a change order showing the effect on price and timing. Work on it begins once you sign it.

TIMING

We schedule around your builder and the site. If the site is not ready on an agreed date, crews may need to be rebooked.

PERMITS

Where the work needs a permit or inspection, we arrange it, and its cost is included unless the proposal says otherwise.

WARRANTY

Our workmanship is covered for one year from completion. Products carry their makers' warranties, and we handle any claim for you.

PAYMENT & TITLE

Payments follow the schedule on this page. Equipment becomes yours when it is paid for, and you receive all programming and documentation at handover.

YOUR DATA

Remote access to your system is switched on only with your permission, and you can switch it off at any time.

CLIENT SIGNATURE

MERIDIAN HOME SYSTEMS

PRINTED NAME & DATE

JORDAN ELLIS · DATE